

Corporate Office : Bhilwara Towers, A-12, Sector -1, NOIDA - 201301

Registered Office: Mandideep (Near Bhopal), Distt. Raisen, Madhya Pradesh-462046

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# PROUD TO BE INDIAN

#### AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2010

**EBITDA** Up By

**PAT** Up By

**EPS** Up By 69%

# **Sterling** Performance ...by HEG!

	AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2010  Rs. in Crores								
SI. No.	Particulars	Quarter Ended Audited		Financial Year Ended Audited		Consolidated Audited		SI. No.	
140.		31,03,2010	31,03,2009	31,03,2010	31,03,2009	31.03.2010		140.	
1.	Sales / Income from Operations							1.	
	Sales Gross - Domestic	113.17	70.32	461.17	317.59	461.17			
	- Export	262.80	213.27	807.27	832.35	807.27			
	- Gross Sales	375.97	283.59	1,268.44	1,149.94	1,268.44			
	Less: Interdivisional Sales - Power	34.96	26.51	115.89	96.96	115.89			
	Less: Excise Duty	5.20	3.43	21.15	23.98	21.15	l		
	(a) Net Sales	335.81	253.65	1,131.40	1,029.00	1,131.40			
	(b) Other Operating Income  Total Income	335.81	253.65	1,131.40	1,029.00	1,131.40	l	2.	
2.	Total Expenditure	333.01	233.03	1,131.40	1,023.00	1,131.40	ı		
-	a) (Increase) / Decrease in Stocks	15.42	(9.43)	7.03	(56.20)	7.03			
	b) Consumption of Raw Materials	159.56	83.39	469.96	364.89	469.96			
	c) Purchase of Traded Goods	0.00	0.00	0.00	0.70	0.00			
	d) Power & Fuel (Net of Interdivisional Purchases)	14.07	14.30	52.39	77.33	52.39			
	e) Staff Cost	9.59	9.47	39.02	37.08	39.02			
	f) Depreciation & Amortisation	13.83	12.86	52.41	46.60	52.41			
	g) Other Expenditure	64.91	63.43	220.38	229.09	220.38			
	Total	277.38	174.02	841.19	699.49	841.19			
3.	Profit from Operations before Other Income,	FO 40	70.00	000.04	000 54	200.04			
4.	Interest & Exceptional Items Other Income	58.43 6.85	<b>79.63</b>	290.21 10.18	329.51 16.94	290.21	7	3.	
5.	Profit before Interest & Exceptional Items	65.28	86.87	300.39	346.45	10.18 <b>300.39</b>			
6.	Interest & finance charges	10.58	20.06	59.26	66.74	59.26	ı		
7.	Profit after Interest but before Exceptional Items	54.70	66.81	241.13	279.71	241.13			
8.	Exceptional Items - Loss of Material by Theft	(3.61)	0.00	(3.61)	0.00	(3.61)			
	- Foreign Exchange Gain/(Loss)	1.89	(28.70)	4.80	(118.32)	4.80			
9.	Profit from Ordinary Activities before Tax	52.98	38.11	242.32	161.39	242.32	<b>&gt;</b> '		
10.	Provision for Taxation						1.		
	- Current	14.92	11.66	70.48	46.95	70.48		SI.	
	- Deferred	(0.69)	(0.21)	(0.09)	1.37	(0.09)		No.	
	- Fringe Benefit Tax	(0.01)	0.12	(0.01)	0.48	(0.01)			
ایرا	- Earlier Years	(0.50)	2.41	0.88	5.60	0.88		1.	
11. 12.	Net Profit from Ordinary Activities after Tax	39.26	24.13	171.06 0.00	106.99	171.06 14.02	7		
12.	Share in Earnings of Associates Net Profit from Ordinary Activities after Tax	39.26	24.13	171.06	106.99	185.08			
13.	Paid -Up Equity Capital ( Face Value Rs.10/- per share)	42.61	42.57	42.61	42.57	42.61		2.	
14.	Reserves (Excl. Revaluation Reserves)	-	-	738.40	533.70	840.02			
15.	Earning Per Share (Rs.) - Basic	9.29	5.60	41.10	24.36	44.47		3.	
l	(not annualised) - Diluted	9.25	5.60	40.91	24.36	44.25	Y		
16.	Debenture Redemption Reserve	4.77	0.00	4.77	0.00	4.77		4.	
17. 18.	Debt Equity Ratio	0.28 1.92	0.48	0.28	0.48	0.28		5.	
	Debt Service Coverage Ratio		1.59	1.92	1.59	1.92			
19. 20.	Interest Service Coverage Ratio Public Shareholding	6.01	2.90	5.09	3.42	5.09		6.	
20.	- Number of Shares	20.214.666	20,770,663	20.214.666	20770663	20,214,666			
	- Percentage of Shareholding	47.44	48.51	47.44	48.51	47.44			
21.	Promoters and Promoter Group Shareholding		10.01		10.01				
-	a) Pledged/Encumbered								
	- Number of Shares	0	4120000	0	4120000	0			
	- Percentage of Shares (as % of the total shareholding of promoter								
	and promoter group)	0.00	18.69	0.00	18.69	0.00			
	- Percentage of Shares (as % of the total share capital of	0.00	0.60	0.00	0.00	0.00			
	the company) b) Non-encumbered	0.00	9.62	0.00	9.62	0.00			
	b) Non-encumbered - Number of Shares	22,392,508	17924261	22,392,508	17924261	22,392,508			
	- Percentage of Shares (as % of the total shareholding of promoter	22,002,000	11024201	22,002,000	11024201	22,002,000		7.	
	and promoter group)	100.00	81.31	100.00	81.31	100.00			
	- Percentage of Shares (as % of the total share capital of the							8.	
	company)	52.56	41.86	52.56	41.86	52.56		L	

### SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Consolidate Financial Year Ended **Particulars** 31.03.2010 31.03.2009 31.03.2010 31.03.2009 Segment Net Sales / Income Graphite 321.52 251.53 1062.76 1024.08 1062.76 183.83 54.55 28.41 183.83 100.79 Others 0.19 0.22 0.70 1.09 0.70 115.89 115.89 Less: Inter segment sales 40.45 26.51 96.96 Net Sales / Income from Operations 335.81 253.65 1029.00 1131.40 1131.40 2. Segment Profit / (Loss) Before Tax Graphite 47.05 80.86 251.22 314.27 251.22 41.86 41.86 13.24 3.37 24.1 Others 4.99 2.64 7.31 8.07 7.31 Less: 59.26 Interest & finance charges 10.58 20.06 66.74 59.26 (3.61)0.00 (3.61 0.00 (3.61)Exceptional Item - Loss of Matrerial - Foreign Exchange Gain / (Loss) 1.89 (28.70)4.80 (118.32) 4.80 52.98 38.11 242.32 161.39 242.32 **Profit Before Tax** 3. Capital Employed Graphite 633.53 639.98 633.53 639.98 633.53 Power 217.96 217.96 217.96 219.07 219.07 Unallocable / Others 63.14 58.52 63.14 58.52 63.14 914.63 914.63 917.57 914.63 Total 917.57

STATEMENT OF ASSETS AND LIABILITIES (AUDITED) For the Year Ended Consolidate **Particulars** 31.03.2010 31.03.2010 31.03.2009 SHAREHOLDERS' FUNDS (a) Capital 42.61 42.57 42.61 (b) Reserves and Surplus 738.40 550.96 840.02 2. LOAN FUNDS 730.80 882.04 730.80 DEFERRED TAX LIABILITY 74.89 74.98 74.89 TOTAL 1550.56 1688.32 1586.70 698.25 715.97 FIXED ASSETS 715.97 INVESTMENTS 67.00 83.54 168.57 CURRENT ASSETS, LOANS AND ADVANCES (a) Inventories 342.82 409.72 342.82 440.24 440.24 (b) Sundry Debtors 328.54 (c) Cash and Bank balances 4.49 6.38 4.54 0.00 0.00 0.00 (d) Other current assets 162.69 (e) Loans and Advances 124.48 124.48 Less: Current Liabilities and Provisions 101.29 (a) Liabilities 101.29 89.54 7.36 7.36 (b) Provisions 50.43 0.35 Miscellaneous Expenditure ( to the extent not written off or adjusted) 0.35 1.39 PROFIT AND LOSS ACCOUNT 0.00 0.00 0.00 TOTAL 1586.70 1550.56 1688.32

- 1. The figures of the corresponding previous period / year have been regrouped / recast /reclassified wherever considered necessary to correspond to current period / year classification.
- 2. The Board has recommended dividend of Rs.10/- (Rs.Ten) per Equity Share of Rs.10/- each.
- 3. In view of the average market price of the Equity Shares of the Company relevant for the quarter ended 31.03.2010 being higher than the applicable conversion option embedded in 1% Foreign Currency Convertible Bonds (FCCBs) is considered as diluted and has accordingly been taken into account for computation of diluted earning per share for the period.

- 4, FCCBs Total issued US\$ 28,75 million, Bought back US\$ 3 million in Q1 F Y 2009-10, Converted US\$ 24,70 million into 55,92,411 Equity shares till 31 March 2010 out of which US\$ 7 million converted into 15,84,894 Equity Shares in FY 2009-10, Converted US\$ 1 million into 2,26,413 equity shares in April 2010,
- 5. A total of 11 shareholders' complaints were received during the quarter and 46 during the FY 2009-10 and all of them have been resolved.
- 6. The above financial results have been audited by the company's auditors and reviewed by the Audit Committee and approved & taken on record by the Board at their respective meetings held on the 30th April 2010.
- 7. Since the Subsidiary Company was incorporated on 18th September. 2009 the consolidated figures for corresponding previous year have not been given,

For **HEG Limited** 

### Place: Noida Date: 30th April, 2010