



HEG LIMITED



UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & HALF YEAR ENDED 30TH SEPTMEBER, 2011

₹ in Crores

| Sl. No. | Particulars | Quarter Ended | | Half Year Ended | | Year Ended |
|---------|----------------------------------------------------------------------------------------|---------------|---------------|-----------------|---------------|----------------|
| | | Unaudited | | Unaudited | | Audited |
| | | 30.09.2011 | 30.09.2010 | 30.09.2011 | 30.09.2010 | 31.03.2011 |
| 1. | a) Net Sales / Income from Operations | 319.17 | 299.63 | 598.67 | 521.75 | 1113.65 |
| | b) Other Operating Income | - | - | - | - | - |
| | Total Income | 319.17 | 299.63 | 598.67 | 521.75 | 1113.65 |
| 2. | Total Expenditure | | | | | |
| | a) (Increase) / Decrease in Stocks | (12.44) | (9.57) | (20.35) | (69.74) | (117.73) |
| | b) Consumption of Raw Materials | 181.43 | 142.37 | 321.12 | 290.70 | 612.98 |
| | c) Purchase of Traded Goods | - | - | - | - | - |
| | d) Power & Fuel (Net of Interdivisional Purchases) | 19.80 | 20.66 | 48.35 | 36.12 | 68.29 |
| | e) Staff Cost | 10.71 | 10.45 | 22.01 | 20.66 | 44.07 |
| | f) Depreciation & Amortisation | 14.04 | 13.55 | 27.78 | 29.01 | 57.31 |
| | g) Other Expenditure | 75.52 | 80.51 | 141.64 | 131.71 | 282.46 |
| | Total | 289.06 | 257.97 | 540.55 | 438.46 | 947.38 |
| 3. | Profit from Operations before Other Income, Interest & Exceptional Items | 30.11 | 41.66 | 58.12 | 83.29 | 166.27 |
| 4. | Other Income | 3.78 | 4.40 | 6.32 | 4.24 | 14.95 |
| 5. | Profit before Interest & Exceptional Items | 33.89 | 46.06 | 64.44 | 87.53 | 181.22 |
| 6. | Interest & finance charges | 7.79 | 8.55 | 15.69 | 17.63 | 36.62 |
| 7. | Profit after Interest but before Exceptional Items | 26.10 | 37.51 | 48.75 | 69.90 | 144.59 |
| 8. | Exceptional Items - Foreign Exchange Gain/(Loss) | (11.55) | 4.96 | (9.19) | 7.10 | 23.48 |
| 9. | Profit from Ordinary Activities before Tax | 14.55 | 42.47 | 39.56 | 77.00 | 168.07 |
| 10. | Provision for Taxation | | | | | |
| | - Current (Net) | 1.01 | 12.73 | 6.26 | 20.71 | 41.69 |
| | - Earlier Year(s) | - | - | - | - | (2.48) |
| 11. | Net Profit from Ordinary Activities after Tax | 13.54 | 29.74 | 33.30 | 56.29 | 128.86 |
| 12. | Paid-Up Equity Capital (Face Value ₹ 10/- per share) | 40.44 | 42.85 | 40.44 | 42.85 | 42.85 |
| 13. | Reserves (Excl. Revaluation Reserves) | - | - | - | - | 773.47 |
| 14. | Earning Per Share (₹) - Basic | 3.29 | 6.94 | 8.08 | 13.14 | 30.08 |
| | (not annualised) - Diluted | 3.29 | 6.94 | 8.08 | 13.14 | 30.08 |
| 15. | Debenture Redemption Reserve | 4.75 | - | 4.75 | - | 23.81 |
| 16. | Debt Equity Ratio | 0.51 | 0.25 | 0.51 | 0.25 | 0.34 |
| 17. | Debt Service Coverage Ratio (DSCR) | 3.22 | 4.33 | 3.30 | 4.30 | 4.32 |
| 18. | Interest Service Coverage Ratio (ISCR) | 2.87 | 5.97 | 3.52 | 5.37 | 5.59 |
| 19. | Public Shareholding | | | | | |
| | - Number of Shares | 18,101,970 | 20,448,399 | 18,101,970 | 20,448,399 | 20,448,399 |
| | - Percentage of Shareholding | 44.70 | 47.73 | 44.70 | 47.73 | 47.73 |
| 20. | Promoters and Promoter Group Shareholding | | | | | |
| | a) Pledged/Encumbered | | | | | |
| | - Number of Shares | - | - | - | - | - |
| | - Percentage of Shares (as % of the total shareholding of promoter and promoter group) | - | - | - | - | - |
| | - Percentage of Shares (as % of the total share capital of the company) | - | - | - | - | - |
| | b) Non-encumbered | | | | | |
| | - Number of Shares | 22,396,372 | 22,396,508 | 22,396,372 | 22,396,508 | 22,396,508 |
| | - Percentage of Shares (as % of the total shareholding of promoter and promoter group) | 100 | 100 | 100 | 100 | 100 |
| | - Percentage of Shares (as % of the total share capital of the company) | 55.30 | 52.27 | 55.30 | 52.27 | 52.27 |

SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

₹ in Crores

| Sl. No. | Particulars | Quarter Ended | | Half Year Ended | | Year Ended |
|---------|------------------------------------------------|----------------|---------------|-----------------|---------------|----------------|
| | | Unaudited | | Unaudited | | Audited |
| | | 30.09.2011 | 30.09.2010 | 30.09.2011 | 30.09.2010 | 31.03.2011 |
| 1. | Segment Net Sales / Income | | | | | |
| | Graphite | 312.98 | 293.70 | 590.31 | 502.42 | 1079.44 |
| | Power | 56.58 | 45.27 | 97.34 | 92.78 | 196.66 |
| | Others | 0.01 | 0.09 | 0.04 | 0.18 | 0.43 |
| | Less : Inter segment sales | 50.40 | 39.44 | 89.02 | 73.63 | 162.90 |
| | Net Sales / Income from Operations | 319.17 | 299.63 | 598.67 | 521.75 | 1113.65 |
| 2. | Segment Profit / (Loss) Before Tax | | | | | |
| | Graphite | 20.10 | 40.37 | 42.44 | 72.06 | 131.68 |
| | Power | 12.28 | 4.71 | 18.88 | 13.97 | 46.55 |
| | Others | 1.51 | 0.99 | 3.14 | 1.50 | 2.98 |
| | Less : | | | | | |
| | Interest & finance charges | 7.79 | 8.55 | 15.69 | 17.63 | 36.62 |
| | Exceptional Items-Foreign Exchange Gain/(Loss) | (11.55) | 4.96 | (9.19) | 7.10 | 23.48 |
| | Profit Before Tax | 14.55 | 42.47 | 39.56 | 77.00 | 168.07 |
| 3. | Capital Employed | | | | | |
| | Graphite | 804.11 | 617.00 | 804.11 | 617.00 | 779.80 |
| | Power | 227.64 | 242.86 | 227.64 | 242.86 | 225.82 |
| | Unallocable / Others | 77.28 | 128.74 | 77.28 | 128.74 | 86.10 |
| | Total | 1109.03 | 988.60 | 1109.03 | 988.60 | 1091.72 |

STATEMENT OF ASSETS AND LIABILITIES

₹ in Crores

| Sl. No. | Particulars | As at | | As at |
|---------|-----------------------------------------------------------------------|---------------------------|---------------------------|-------------------------|
| | | 30.09.2011 (Unaudited) | 30.09.2010 (Unaudited) | 31.03.2011 (Audited) |
| 1. | SHAREHOLDERS' FUNDS : | | | |
| | (a) Capital | 40.44 | 42.85 | 42.85 |
| | (b) Reserves and Surplus | 693.25 | 750.79 | 773.47 |
| 2. | LOAN FUNDS | 1176.39 | 769.71 | 910.32 |
| 3. | DEFERRED TAX LIABILITY | 73.44 | 67.95 | 73.61 |
| | TOTAL | 1983.52 | 1631.30 | 1800.24 |
| 4. | FIXED ASSETS | 799.15 | 707.73 | 737.19 |
| 5. | INVESTMENTS | 106.86 | 66.85 | 101.88 |
| 6. | CURRENT ASSETS, LOANS AND ADVANCES | | | |
| | (a) Inventories | 566.55 | 428.02 | 509.52 |
| | (b) Sundry Debtors | 450.46 | 414.98 | 395.29 |
| | (c) Cash and Bank balances | 13.74 | 9.23 | 11.78 |
| | (d) Other current assets | - | - | - |
| | (e) Loans and Advances | 238.13 | 127.99 | 191.86 |
| | Less: Current Liabilities and Provisions | | | |
| | (a) Liabilities | 191.36 | 123.50 | 132.26 |
| | (b) Provisions | - | - | 15.01 |
| 7. | Miscellaneous Expenditure (to the extent not written off or adjusted) | - | - | - |
| 8. | PROFIT AND LOSS ACCOUNT | | | |
| | TOTAL | 1983.52 | 1631.30 | 1800.24 |

Notes :

- The figures of the corresponding previous period / year have been regrouped / recast wherever considered necessary to correspond to current period / year classification.
- The Graphite Electrodes Capacity expansion from current 66,000 MT to 80,000 MT p.a. is expected to be operational by November 2011.
- Reserves and Surplus include Hedging Reserve towards Adverse Foreign Currency fluctuation of Rs. 59.63 crores.
- The ratios in item nos 16 to 18 above have been calculated as follows 1) Debt equity ratio=debt/Equity 2) DSCR=PBDIT/(Interest+Principal repayment) 3) ISCR= PBIT/Interest & finance charges.
- A total of 9 shareholders' complaints were received during the quarter and all of them have been resolved.
- The above audited financial results have been subjected to a Limited Review by the auditors of the company and reviewed by the Audit Committee and approved & taken on record by the Board at their respective meetings held on the 4th November, 2011.
- A total of 2409905 equity shares were bought back under ongoing buy back of equity shares by the company upto 30th September,2011 (including 964177 equity shares which were bought back during the quarter ended 30th September,2011), out of which 63340 equity shares were pending for extinguishment as on 30th September,2011.

For HEG Limited

RAVI JHUNJHUNWALA

Chairman & Managing Director

Place : Noida

Date : 4th November, 2011

Corporate Office : Bhilwara Towers, A-12, Sector -1, NOIDA - 201301 (U.P.) • **Registered Office :** Mandideep (Near Bhopal), Distt. Raissen, Madhya Pradesh-462046 • **www.hegltd.com**